# TACKLINGLABOURSHORTAGESANDBOLSTERINGPERFORMANCE:ACOMPREHENSIVEANALYSISOFAGRICULTURAL HIGH SCHOOLS IN ROMANIA

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### Abstract

This study explores the challenges facing agricultural high schools in Romania and their impact on their overall performance, looking at how the management of these institutions responds to the dynamic demands of the labour market and combats the current labour shortage. Through a comprehensive survey of all such institutions in the country, we collected and analysed data, then used multiple linear regression to establish connections between different key factors. These factors include material and financial resources, level of teacher commitment and motivation, parental involvement, and collaboration with economic entities and farmers. Our results under-score the importance of updating the technical infrastructure and training teachers in line with modern agricultural technologies. They also highlight the need for more active involvement of parents and closer collaboration with the business environment. It is also crucial to change the public's perception of agriculture by promoting the benefits of this industry to the younger generation. By implementing these strategies, the effectiveness of agricultural high schools can be improved and the labour shortage in Romania can be addressed.

Key words: agriculture, agricultural secondary schools, labour force, survey, Romania

## **INTRODUCTION**

In recent decades, the agricultural sector has experienced a number of significant changes, driven by various global and local trends and challenges. These transformations have led to an imperative need for adaptation and innovation within the agricultural industry, as well as in the field of education, which plays a crucial role in training the new generations of professionals in the sector [21].

One of the most important challenge in agriculture is the climate change, which affects natural resources, soil quality, and biodiversity [13]. These impose the need to train specialists in agricultural techniques adapted and resilient to climate change [16]. In this context, agricultural secondary schools

need to reconsider their curricula and teaching methods to respond to these challenges.

Another notable trend in the agricultural sector is digitisation and the adoption of new technologies, such as precision agriculture and the use of robotics [2]. This underlines the importance of education in agricultural secondary schools, which need to train students in the use of these technologies and provide them with the necessary skills to be able to cope with the labour market demands for this sector.

The agricultural sector is also under pressure to increase food production in a sustainable way to meet the needs of a growing population [6]. In this sense, agricultural secondary schools have the role to promote sustainable agricultural practices and train professionals who will be able to address issues related to food security and environmental sustainability.

In recent decades, the educational system and, in particular, agricultural secondary schools have been essential in training future agricultural specialists, both in the European Union and in Romania. These educational institutions have played a crucial role in the development of the agricultural sector, contributing to increasing productivity and promoting sustainable practices in agriculture [12]. However, in recent years, agricultural secondary schools have faced significant challenges, including adapting to climate, technological, and social changes influencing labour market in the agricultural sector. The evolution history and of agricultural secondary schools in Romania is part of a broader context, representing a relevant and interesting topic in European educational and agricultural research [5, 24].

Thus, in the European Union, agricultural and vocational education has proven its value through support programmes for young farmers and by adapting to European requirements and standards for sustainable agricultural practices [11, 24]. In the European Union, the history and evolution of agricultural secondary schools vary according to the traditions and particularities of each member country. However, in general, agricultural educational institutions have played an important role in the development of European agriculture, preparing the workforce needed to face the challenges and changes in the agricultural sector [17, 23]. Over time, agricultural secondary schools in the EU have steadily evolved, integrating new teaching methods and adapting to the demands of the labour market and the needs of the agricultural sector in a globalised and changing context [10].

In Romania, agricultural secondary schools have a long history, having their roots in the interwar period and evolving over the decades according to the political, social and economic context [4, 25]. A common trend in the evolution of agricultural secondary schools in Romania and the European Union has been the continuous adaptation of curricula and teaching methods to the specific needs of the agricultural sector. In this context, the focus has been on the promotion of sustainable agricultural practises, the use of modern technologies in agriculture, and the development of entrepreneurial skills among young people, but the accelerated changes that have occurred in recent years appear to have left be-hind the adaptation of Romanian agricultural secondary schools [7, 8].

A key issue is the migration of young people to other fields of study or to educational institutions abroad. This trend can be attributed to factors such as socioeconomic expectations. perceptions of career opportunities, and access to information on available educational options [22]. Furthermore, climate, technological and social changes are significantly influencing the requirements of the labour market in the agricultural sector. These changes require continuous adaptation of the workforce, infrastructure, and agricultural technologies, as well as a re-calibration of the professional skills and knowledge needed to meet current and future challenges [19]. Given this, a reevaluation of the curriculum and teaching methods in agricultural secondary schools is needed to adapt to the current needs of the This agricultural sector. includes the technologies integration of new and pedagogical approaches into the teaching process, as well as the promotion of interdisciplinary collaboration and projectbased learning [9, 26].

One of the main challenges in agricultural education and the labour market is attracting and retaining young people in agriculture. Young people are a key resource to ensure continuity and innovation in the agricultural sector as the workforce ages, making succession issues a concern [20, 27]. Various authors consider that is important to develop career guidance programmes and improve the image of agriculture among young people, secondary lighting the career opportunities and benefits associated with working in the sector. Another challenge is the need to develop cross-cutting competencies and critical thinking skills in graduates to prepare them to respond effectively to the complex and interconnected issues facing the agricultural sector. This also involves a review of the curriculum and teaching methods so that greater emphasis is placed on developing problem solving, communication, teamwork, and adaptability skills [3].

The purpose of the study is to explore the factors that may influence the development of agricultural secondary schools in the context of the challenges facing the agricultural labour market in Romania, based on the opinions of all the principals of agricultural vocational schools at national level.

## MATERIALS AND METHODS

We conducted an in-depth investigation to identify the factors that may influence the development of agricultural secondary schools, from the perspective of all the directors of agricultural vocational schools in Romania. Therefore, by applying descriptive and content analysis, we evaluated the factors that can influence the development of the development of these forms of education.

Research methods and instruments

We conducted a questionnaire-based survey as the main research instrument, using the Computer-Assisted Web Interviewing (CAWI) method of data collection that facilitates the filling out the questionnaire online using a computer or other device [14]. The survey includes a total of 59 respondents, consisting of all the principals of agricultural secondary schools in Romania.



Fig. 1. Structure of the applied questions Source: own processing.

To this end, all the educational establishments with this profile were identified by administering specific questions to them, taking into account how they evaluate the factors that can influence the performance of a secondary school, targeting: students, parents, relationship with economic teachers. agents/farmers and relationship with other external factors (Figure 1).

Each factor was composed of 3 or more questions, and the Likert scale (1 - strongly disagree to 5 - strongly agree), commonly used in opinion research to measure respondents' attitudes, perceptions or opinions, was used as a psychometric rating method.

*Participants in the research and data sources* The structure of the sample analysed is as follows:

Respondent's function: director - 89.5%, deputy director - 10.5%;

Experience in the position of manager for an educational institution: < 5 years - 33.3%, 6-10 years - 35.1%, 10-20 - 22.8%, >20 years - 8.8%;

Secondary school profile: animal field - 5.3%, plant field - 21.1%, mixed field - 52.6%, food field - 8.8%, Other (economic and agricultural, agricultural mechanic, service, veterinary, etc.) - 12.3%.

In addition, the geographical representation of the respondents is shown in the figure below, where Iasi County has the highest number of agricultural high schools (6) (Figure 2).



Fig. 2. Representation of respondents at the county level Source: Questionnaire data processing.

The questionnaire was distributed to respondents between June and July 2022. Subsequently, the collected data were entered, organised, and analysed using SPSS 18. The first stage of data analysis consisted of descriptive data analysis, for which sum, mean, standard deviation, variance, Skewness, and Kurtosis were determined based on the following mathematical formulas [1]:

 $\bar{x} = \frac{\sum f_x}{N}$ , .....(2) where:

x - the mean value of the set of given data, f - frequency of the individual data, N - sum of frequencies;

$$S = \sqrt{\frac{\Sigma (x - \bar{x})^2}{n - 1}} \tag{3}$$

where: S - Sample standard deviation,  $x^{-}$  - Arithmetic mean of the observations

Xi - ith Random Variable, X - Mean of the Distribution, N - Number of Variables in the Distribution, O - Standard Distribution;

Kurtosis = 
$$* \frac{\sum_{i}^{n} (Y_{i} - \bar{Y})^{4}}{\sum_{i}^{n} (Y_{i} - \bar{Y}^{2})^{2}}$$
 .....(5),

where:

Yi - ith Variable of the Distribution,  $y^-$  - Mean of the Distribution, n - Number of Variables in the Distribution.

In order to validate the hypotheses, multiple linear regression was used and the following mathematical formula was used [15]:

Y = a + bX....(6)

# where:

Y is the dependent variable (that's the variable that goes on the Y axis), X is the independent variable (i.e. it is plotted on the X axis), b is the slope of the line and a is the y-intercept. Assumptions underlying the questionnaire: **Hypothesis 1 (H1).** There is a significant relationship between technical and financial resources and the performance of agricultural secondary schools.

**Hypothesis 2 (H2).** There is a significant relationship between teacher and financial motivation and commitment and the performance of agricultural secondary schools.

**Hypothesis 3 (H3).** *There is a significant relationship between student quality and agricultural secondary school performance.* 

**Hypothesis 4 (H4).** There is a significant relationship between parental quality and agricultural secondary school performance.

**Hypothesis 5 (H5).** There is a significant relationship between relationships with economic agents and farmers and the performance of agricultural secondary schools.

**Hypothesis 6 (H6).** There is a significant relationship between relationships with other external factors and the performance of agricultural secondary schools.

# **RESULTS AND DISCUSSIONS**

Descriptive statistics of the respondents are presented in the table above. This first set of 10 questions asked respondents to rank each answer, assigning it a place (1 most important, 4 least important) according to the importance they attached to it.

It can be seen that for each of the factors considered, the average scores ranged from 2.63 to 3.88, suggesting that principals consider all these factors to have an important influence on school performance.

However, it should be noted that the endowment of secondary schools is the most important factor influencing the performance of agricultural secondary schools, with an average score of 2.63 (Table 1).

Significant variation in scores can also be observed for each of the factors, with standard deviations ranging from 0.375 to 1.395. This variation suggests that principals rank the relative importance of each factor differently in terms of factors that can influence the performance of the schools they represent. Overall, the results in Table 1 provide a complex picture of the factors that influence the performance of agricultural secondary schools, so that principals consider all of these factors of notable importance, but the weight assigned to each factor varies significantly among respondents. These results may be useful to better understand principals' concerns and to develop strategies to improve the performance of agricultural secondary schools in the context of current labour market challenges in the sector (Table 1).

	Sum	Mean	Std. Deviation	Variance	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
Teaching farm/ Material base	155	2.63	1.299	1.686	143	.311	-1.728	.613
Motivation and involvement of teachers	186	3.15	1.127	1.269	910	.311	727	.613
Teacher training	214	3.63	.849	.721	-2.164	.311	3.442	.613
Quality/specialisation of management	225	3.81	.706	.499	-3.665	.311	12.103	.613
Quality of students	166	2.81	1.395	1.947	403	.311	-1.782	.613
Quality of parents	213	3.61	.695	.483	-1.525	.311	.873	.613
Relationship with business partners/farmers	202	3.42	.894	.800	-1.408	.311	.925	.613
Relationship with other external factors	229	3.88	.375	.141	-3.374	.311	11.831	.613
Location of the secondary school	228	3.86	.472	.223	-3.499	.311	11.254	.613
Secondary school prestige	202	3.42	.951	.904	-1.457	.311	.854	.613

Table 1. Descriptive statistics of responses on factors that can influence the performance of a secondary school

Source: Questionnaire data processing.

According to the data presented in Table 2, a notable trend is that the majority of respondents believe that students coming to agricultural secondary schools have a poor preparation from the secondary cycle, with a mean of 4.29 and a standard deviation of 1.018.

This suggests that students are having difficulty adapting to the rigors of agricultural education and that secondary schools could benefit from closer collaboration with secondary schools to improve the preparation of these students (Table 2).

Another important finding is that 59% of respondents consider that the level of motivation of students is generally low, with a mean of 3.78 and a standard deviation of 1.161. This may be related to the perception that a significant proportion of students see admission to an agricultural college as a failure rather than a success (mean 3.47, standard deviation 1.223) (Table 2). This negative perception could be addressed through information and career guidance campaigns that emphasise the importance and opportunities offered by agricultural education.

At the same time, the respondents claim that it is necessary to test the skills and competences of pupils as early as secondary school, as the level required by agricultural education is not low, despite the contrary impression (mean 4.05, standard deviation 1.151). In this respect, counselling pupils in their career choice can be decisive in identifying those truly motivated for agricultural education (mean 4.51, standard deviation .858) (Table 2).

According to the results, the respondents state that most of the families where the students come from have a poor financial situation (mean = 4.32; standard deviation = 0.797), suggesting that access to education is quite difficult for these students. Furthermore, they reveal that parents have social problems and dependencies (mean = 3.58; standard deviation = 1.206), which could negatively affect their participation in their children's education (Table 3).

Table 2. Descriptive statistics of respondents' views on student quality Std. Sum Mean Variance Skewness Kurtosis Deviation Std. Std. Statistic Statistic Statistic Statistic Statistic Statistic Erron Erro Students who come to us usually come very poorly 253 4.29 1.018 1.036 -1.224 .311 1.077 .613 prepared from secondary school Students who come to us are often deficient in basic 201 3.41 1.261 1.590 -.129 .311 -1.011 .613 education, behavioral The level of motivation with which they go to 223 3.78 1.161 1.347 -.716 .311 .029 .613 secondary school is usually low A significant proportion of them perceive their assignment to an agricultural college as a failure 205 3.47 1.223 1 4 9 5 -.408 .311 -.192 613 rather than a success It is necessary to test pupils' skills and abilities as early as secondary school. The level demanded by 239 4.05 1.151 1.325 -.804 .311 .169 .613 agricultural education is not low, despite the impression to the contrary Advising secondary school students on their future career path can be decisive in identifying truly 266 4.51 .858 .737 -1.212 .311 1.173 .613 motivated children for agricultural education Some students prefer to pursue less technical majors because they are easier, although they would have 208 3.53 1.209 1.461 -.274 .311 -.247 .613 more to gain in the long run by doing the opposite Some students do not register for the Baccalaureate exam because they are convinced that they cannot 223 3.78 1.260 1.589 -.637 .311 -.214 .613 pass it A significant proportion of students drop out of 160 2.71 1.378 1.898 .379 .311 -.849 .613 secondary school to go abroad After graduation, most students go abroad, avoiding 186 3.15 1 257 1.580 .349 .311 - 522 613 university studies The labour market insertion rate in the field of 193 3.27 1.201 1.442 .070 .311 -.116 .613 graduation is very low Most of the time, our graduates end up working in 206 3.49 1.265 1.599 -.219 .311 -.426 .613 fields other than the one they specialised in

Source: Questionnaire data processing.

#### Table 3. Descriptive statistics of respondents' views on student quality

	Sum	Mean	Std. Deviation	Variance	Skewness	;	Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
Most of the families our students come from are not concerned about education	221	3.75	1.060	1.124	454	.311	245	.613
Most of the families our students come from are families with a precarious financial situation	255	4.32	.797	.636	866	.311	.957	.613
In many situations, our students' parents have social problems and addictions	211	3.58	1.206	1.455	338	.311	400	.613
There are situations where parents require children to commute in order to use them for household/agricultural work	220	3.73	1.375	1.891	313	.311	638	.613
Parents often have a misperception of their children's level and potential, which leads to their children being steered towards academic rather than vocational secondary schools, when this would not be the case.	258	4.37	.945	.893	952	.311	.837	.613
Parents could play an important role in guiding their child to the right secondary school and major, but are usually absent from secondary school promotion events.	266	4.51	.751	.565	661	.311	1.230	.613
Many of our students' parents are abroad, with grandparents or older siblings looking after their children.	221	3.75	1.183	1.400	454	.311	600	.613

Source: Questionnaire data processing.

The respondents also reveal that parents could play an important role in guiding their child to the right secondary school and major, but are often absent from secondary school promotion

events (mean = 4.51; standard deviation = 0.751). This result highlights the importance of parents' involvement in their children's career guidance process.

Another important aspect highlighted by the study is that many of the parents work abroad,

leaving their children in the care of grandparents or older siblings (mean = 3.75; standard deviation = 1.183). This phenomenon could have negative effects on the emotional and educational support of children (Table 3).

	Sum	Mean	Std. Deviation	Variance	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
A training programme for our teachers on new technologies used by employers/farmers is needed	234	3.97	1.050	1.102	-1.041	.311	.716	.613
It is necessary to support qualification courses for our teachers on specific topics such as pedagogy, environmental protection, etc.	208	3.53	1.331	1.771	511	.311	588	.613
There is a deficit of skilled workers, especially for the agricultural mechanic specialisation.	171	2.90	1.494	2.231	.147	.311	-1.405	.613

Table 4. Descriptive statistics of respondents views on teacher motivation and involvement	Table 4. Descriptive statistics of res	spondents' views on teacher	r motivation and involvement
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Source: Questionnaire data processing.

The respondents believe that a teacher training programme on new technologies used by employers and farmers (mean = 3.97; standard deviation = 1.050). This suggests that the implementation of such training programs could help improve the quality of education in agricultural secondary schools and better prepare students for the labor market (Table 4).

Respondents also mentioned the need for teacher training courses on specific topics such as pedagogy, environmental protection, and others (mean = 3.53; standard deviation = 1.331). This finding indicates the importance of continuous development of teachers' professional skills to cope with the changing demands of the agricultural field (Table 4).

With regard to the deficit of skilled workers, especially for the agricultural mechanic specialisation, respondents identified this as a problem (mean = 2.90; standard deviation = 1.494). This suggests that agricultural secondary schools face difficulties in attracting and retaining qualified workers, which could negatively affect the quality of education offered to students and their ability to integrate into the labour market (Table 4).

The equipment used in agricultural secondary schools is usually old (mean = 3.92; standard deviation = 1.317), indicating a need for investment in upgrading. Respondents are of the opinion that the use of outdated equipment is not an appropriate option for the educational process (mean = 4.44; standard deviation = 1.071), highlighting the need to improve the quality of equipment used in agricultural education (Table 5).

Upgrading IT equipment is also considered necessary (mean = 4.29; standard deviation = 1.145), suggesting that investment in information technology could help improve the quality of education in agricultural secondary schools.

Furthermore, respondents support the inclusion of IT solutions for e-learning platforms in the list of future purchases,

especially for the assessment component (mean = 4.12; standard deviation = 1.001) (Table 5).

The existence of own accommodation facilities is considered a strength for agricultural colleges in terms of increasing their attractiveness (mean = 4.61; standard deviation = 1.034).

This suggests that the development and improvement of these facilities could

contribute to increasing student interest in agricultural education (Table 5).

At the same time, the respondents believe that it would be appropriate to launch a national equipment programme (mean = 4.69; standard deviation = 0.749), indicating the need for a coordinated national effort to address equipment and infrastructure issues in agricultural secondary schools (Table 5).

	Sum	Mean	Std. Deviation	Variance	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
Our equipment is usually old.								
Most date back to the PHARE								
programmes, which not all	231	3.92	1.317	1.734	-1.152	.311	.188	.613
secondary schools had access								
to.								
Equipping farms with								
obsolete equipment is not a	262	4 44	1 071	1 147	-1 845	311	2 855	613
suitable option for the	202	1.11	1.07 1	1.14/	1.045	.011	2.000	.010
educational process								
IT equipment upgrades	253	4 29	1 1/15	1 312	-1 522	311	2 019	613
needed	200	4.27	1.145	1.512	-1.522	.511	2.017	.015
The list of future purchases								
should also include IT								
solutions for an e-learning	243	4.12	1.001	1.003	992	.311	.423	.613
platform, mainly for the								
evaluation component								
The existence of its own								
accommodation and catering								
facilities is a strong point for	272	4.61	1.034	1.070	-2.145	.311	4.623	.613
the school in terms of								
increasing its attractiveness								
It would be appropriate to								
launch a national equipment	277	4.69	.749	.560	-2.236	.311	5.066	.613
programme								

Table 5. Descriptive statistics on respondents' views on technical, material and financial resources

Source: Questionnaire data processing.

The respondents claim that business agents/farmers communicate too little about the expectations they have of agricultural college graduates (mean = 3.88; standard deviation = 0.930). This indicates the need for closer dialogue between agricultural a schools economic secondary and agents/farmers to align the educational offer with labour market requirements (Table 6).

In some cases, economic agents/farmers use students in activities that are not related to their professional practise (mean = 3.36; standard deviation = 1.214), which underscores the importance of monitoring and regulating the relationship between secondary schools and economic agents / farmers that are partners in the internship activities(Table 6).

Table 6. Descri	ptive statistics of r	espondents' opin	nion on the rel	lationship with	economic agents/farmers
	pure statistics of f	espondente opin	non on the rea	auonomp with	contonne agonto/ farmero

	Sum	Mean	Std. Deviation	Variance	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
Businesses/farmers communicate too little about the expectations they have of agricultural college graduates. This is also visible during institutional meetings	229	3.88	.930	.865	822	.311	.651	.613
In some situations, the economic agent/farmer uses the pupils in activities unrelated to their professional practice	198	3.36	1.214	1.475	488	.311	622	.613
Dual education is the optimal solution for the development of vocational and secondary agricultural education	232	3.93	1.388	1.926	476	.311	289	.613
Medium and large farmers are more willing to relate to the agricultural college than small farmers	211	3.58	1.404	1.973	239	.311	935	.613
Overall, the relationship between the agricultural college and the economic agent/farmer-employer is improving from one year to the next	217	3.68	1.008	1.015	980	.311	.909	.613

Source: Questionnaire data processing.

Dual education is seen as the optimal solution for the development of vocational and secondary agricultural education (mean = 3.93; standard deviation = 1.388). This suggests that the promotion of the dual education system, which combines theoretical learning with practical training in farms and enterprises, could bring significant benefits in preparing students for the labour market. It is also identified that medium and large farmers collaborate with agricultural secondary schools more than small ones (mean = 3.58; standard deviation = 1.404) (Table 6).

One of the relevant issues is the lack of skilled agricultural labour, which affects businesses and farms (mean = 4.51; standard deviation = 0.817). This underscores the need to improve the quality and attractiveness of agricultural

education in order to train more specialists in the field (Table 7).

The respondents identified the need for a legislative framework to provide incentives for economic agents and farmers involved in dual training activities (mean = 4.68; standard deviation = 0.899). Such legislation could stimulate the involvement of these actors in the training of future professionals (Table 7).

Agricultural education is perceived as of poor quality and even is regarded as a denigration (mean = 4.07; standard deviation = 1.081), which could have a negative impact on the attractiveness of this type of education. In this context, efforts are needed to improve the image and quality of agricultural education (Table 7).

Another relevant aspect is the lack of communication between relevant central

actors (line ministries), business/employers, and the labour market (mean = 3.97; standard deviation = 0.946). Better communication between these actors could help to identify and address common problems in agricultural education (Table 7). Next, multiple linear regression was used to analyse the relationships between the dependent variables (Table 1) represented by the reasons influencing the good performance of agricultural secondary schools and the causes and solutions identified for each criterion, representing the independent variables.

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	Sum	Mean	Std. Deviation	Variance	Skewness	5	Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
Businesses / farmers suffer from the lack of skilled agricultural labour	266	4.51	.817	.668	-1.597	.311	4.779	.613
There is a need to create a legislative framework to provide facilities for economic agents/farmers involved in the work experience activities of students in dual agricultural education	276	4.68	.899	.808	-2.695	.311	8.482	.613
Agricultural education is perceived to be of poor quality, even denigrated due to lack of information	240	4.07	1.081	1.168	-1.326	.311	1.488	.613
Part of the planning by specialisation and number of students coming from secondary school level does not find its equivalent in the labour market	205	3.47	1.223	1.495	525	.311	408	.613
We are expected to continue to see a decline in demographics, which will affect agricultural education enrolment figures	250	4.24	.878	.770	649	.311	195	.613
The establishment of a state-funded school for agricultural mechanics could be a solution to the problem of a lack of teaching staff with this specialisation.	233	3.95	1.345	1.808	786	.311	437	.613
Low wages and no subsidies for employers contribute to graduate migration abroad	254	4.31	.836	.698	-1.001	.311	.242	.613
Identifying solutions that allow the association of economic agents for educational purposes would increase the capacity to support scholarships and other facilities for trainees	263	4.46	.953	.908	-2.166	.311	4.830	.613
The abolition of vocational education has damaged the image in the perception of students and parents with which agricultural secondary school principals still struggle today	261	4.42	.855	.731	-1.638	.311	3.087	.613
There is a lack of communication between the relevant central actors (line ministries), business/employers and the labour market	234	3.97	.946	.895	816	.311	.521	.613
Migration and an ageing population have created a favourable context for agricultural and vocational secondary schools	187	3.17	1.510	2.281	.106	.311	-1.084	.613

Source: Questionnaire data processing.

Table 8. Influence of technical, material, and financial resources on the performance of agricultural secondary schools Model Summary

model built	inci y										
			Std Emon	Change S	tatistics				_		
R	R Square	Adjusted R Square	of the Estimate	R Square Change	F Change	df1	df2	Sig. F Change	Durbin- Watson	_	
.887	.773	.755	0.560	.077	35.610	6	52	.001	2.017		
ANOVA						Residuals S	statistics <sup>a</sup>				
	Sum of Squares	df	Mean Square	F	Sig.		Minimum	Maximum	Mean	Std. Deviation	N
Regression	75.264	6	12.544	35.610	,001	Predicted Value	1.61	3.83	2.63	.361	59
Residual	22.533	52	0.433			Residual	-1.841	1.607	.000	0.658	59
Total	97.797	58				Std. Predicted Value	-2.803	3.326	.000	1.000	59
						Std. Residual	-1.398	1.220	.000	.947	59

Source: Questionnaire data processing.

These results suggest that technical and financial resources are important factors in determining the performance of agricultural secondary schools, and the multiple linear regression model provides a good fit to the data. The multiple correlation coefficient indicates a strong and positive relationship between technical materials and financial resources and the performance of agricultural secondary schools (R=0.887). At the same time, the coefficient of determination shows that almost 77.3% of the variation in the performance of agricultural secondary schools can be explained by the variation in technical and financial resources ( $R^2=0.773$ ) (Table 8). The small value of the standard deviation of the estimation error suggests that the models are relatively accurate and that the model estimates are close to the true values (Std. Error of the Estimate = 0.560). The significant statistic F (change F = 35.610) and small pvalue suggest that the model is significant (p<0.005) and that the independent variables have a significant influence on the dependent variable (Table 8).

Teacher motivation and involvement are important factors in determining the performance agricultural of secondary schools. Specifically, the results show that there is a strong and positive relationship between teacher motivation and participation and financial motivation and participation and agricultural secondary school performance (R=0.824). Approximately 68% of the variation in agricultural secondary school performance can be explained by the variation in teacher and financial motivation and participation, suggesting that these factors are important to improve agricultural secondary school performance ( $R^2=0.680$ ) (Table 9).

Widder Sulli	nary									_	
			Std Emon	Change S	tatistics				_		
R	R Square	Adjusted R Square	of the Estimate	R Square Change	F Change	df1	df2	Sig. F Change	Durbin- Watson	_	
,824	.680	.662	0.715	.680	36.890	3	55	.001	2.088		
<b>ANOVA</b> <sup>a</sup>						Residuals S	Statistics <sup>a</sup>				
	Sum of Squares	df	Mean Square	F	Sig.		Minimum	Maximum	Mean	Std. Deviation	Ν
Regression	50.066	3	16.689	36.890	,001	Predicted Value	2.10	3.66	3.15	.256	59
Residual	23.561	55	0.428			Residual	-2.235	1.900	.000	0.654	59
Total	73.627	58				Std. Predicted Value	-4.113	1.971	.000	1.000	59
						Std. Residual	-1.983	1.686	.000	.974	59

Table 9. Influence of teacher motivation and participation on the performance of agricultural secondary schools Model Summary<sup>b</sup>

Source: Questionnaire data processing.

ANOVA statistics also indicate that the model is significant and that independent variables (teacher motivation and participation) have a significant influence on the dependent variable (agricultural secondary school performance) (F = 36.890; p<0.005) (Table 9).

These results suggest that student qualities are important factors in determining agricultural secondary school performance, and the multiple linear regression model provides a good fit to the data. The multiple correlation coefficient indicates a strong and positive relationship between student qualities and agricultural secondary school performance (R=0.849). Additionally, the determination coefficient shows that almost 72.0% of the variation in agricultural secondary school performance can be explained by the variation in student qualities ( $R^2$ =0.720) (Table 10.).

Table 10. The influence of student quality on a gricultural secondary school performance. Model  ${\sf Summary}^{\sf b}$ 

		Adjusted	Std.	Change Sta	atistics						
R	R Square	R R Square	Error of the Estimate	R Square Change	F Change	df1	df2	Sig. F Change	Durbin- Watson		
,849	.720	.705	0.683	.720	18.900	12	46	.001	2.176		
ANOVA <sup>a</sup>						Residuals S	Statistics <sup>a</sup>				
	Sum of Squares	df	Mean Square	F	Sig.		Minimum	Maximum	Mean	Std. Deviation	N
Regression	81.323	12	6.777	18.900	,001	Predicted Value	1.42	4.76	2.81	.684	59
Residual	31.626	46	0.687			Residual	-2.635	1.982	.000	0.829	59
Total	112.949	58				Std. Predicted Value	-2.033	2.849	.000	1.000	59
						Std. Residual	-1.929	1.451	.000	.891	59

Source: Questionnaire data processing;

The small value of the standard deviation of the estimation error suggests that the models are relatively accurate and that the model estimates are close to the true values (Std. Error of the Estimate = 0.683). Significant F statistic (F change = 18.900) and small pvalue suggest that the model is significant (p<0.005) and that the independent variables have a significant influence on the dependent variable (Table 10).

The quality of parents is an important factor in determining the performance of agricultural secondary schools. Specifically, the results show that there is a strong and positive relationship between parental quality and agricultural secondary school performance (R=0.794).

Table 11. The influence	e of parental	quality or	agricultural	secondary school	performance
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Mode	el Summ	nary⁵									_	
R R Square		A	Std. Error	Change Sta	tistics		Death	-				
	R Square	of the Estimate	R Square Change	F Change	df1	df2	Sig. F Change	Watson				
,794		.630	.602	.540	.630	12.940	7	51	.001	2.187		
ANO	VA <sup>a</sup>						Residuals S	tatistics <sup>a</sup>				
		Sum of Squares	df	Mean Square	F	Sig.		Minimum	Maximum	Mean	Std. Deviation	Ν
Regre	ession	17.661	7	2.523	12.940	,001	Predicted Value	2.98	4.36	3.61	.302	59
Resid	ual	10.373	51	.203			Residual	-1.667	1.017	.000	.450	59
Total		28.034	58				Std. Predicted Value	-2.080	2.482	.000	1.000	59
							Std. Residual	-2.496	1.523	.000	.938	59

Source: Questionnaire data processing.

Approximately 63% of the variation in agricultural secondary school performance 600

can be explained by variation in parental quality, suggesting that these factors are

important in improving agricultural secondary there is a strong and positive relationship school performance ( $R^2=0.680$ ) (Table 11). ANOVA statistics also indicate that the model farmers and is significant and that independent variables (parental quality) have a significant influence on the dependent variable (agricultural secondary school performance) (F = 12.940; p<0.005) (Table 11). Relationships with economic agents and

farmers are important factors in determining the performance of agricultural secondary schools. Specifically, the results show that

between relationships with economic agents and the performance of agricultural secondary schools (R=0.831). Approximately 69% of the variation in the performance of agricultural secondary schools can be explained by the variation in relationships with economic agents and farmers, suggesting that these factors are important in improving the performance of agricultural secondary schools ( $R^2=0.690$ ) (Table 12).

Table 12. Influence of relationships with economic agents and farmers on the performance of agricultural secondary schools

Model Sumr	nary									_	
R		Adjusted	Std.	Change Sta	atistics						
	R Square	R Square	Error of the Estimate	R Square Change	F Change	df1	df2	Sig. F Change	Durbin- Watson		
,831	.690	.657	.460	.690	11.842	5	53	.001	2.254	-	
ANOVA <sup>a</sup>						Residuals 3	Statistics <sup>a</sup>				
	Sum of Squares	df	Mean Square	F	Sig.		Minimum	Maximum	Mean	Std. Deviation	Ν
Regression	19.343	5	3.869	11.842	,001	Predicted Value	3.19	4.20	3.61	.205	59
Residual	8.691	53	.164			Residual	-1.757	.716	.000	.405	59
Total	28.034	58				Std. Predicted Value	-2.068	2.857	.000	1.000	59
						Std. Residual	-2.529	1.030	.000	.956	59

Source: Questionnaire data processing.

The ANOVA statistics also indicate that the model is significant and that the independent variables (relationships with economic agents and farmers) have a significant influence on

dependent variable (performance of the agricultural secondary schools) (F = 11.842; p<0.005) (Table 12).

Table 13. Influence of relationships with other external factors on the performance of agricultural secondary schools. Andal Su

Model Sulli	nary										
		Adjusted	Std.	Change Sta	atistics						
R	R Square	R R Square	Error of the Estimate	Error of the R Square F Estimate Change Change df1 df2 Sig Change Change Change df1 df2	Sig. F Change	Durbin- Watson					
,807	.650	.610	.290	.650	8.789	11	47	.001	2.079		
<b>ANOVA</b> <sup>a</sup>						Residuals S	Statistics <sup>a</sup>				
	Sum of Squares	df	Mean Square	F	Sig.		Minimum	Maximum	Mean	Std. Deviation	N
Regression	5.310	11	.483	8.789	,001	Predicted Value	3.13	4.34	3.88	.218	59
Residual	2.859	47	.061			Residual	-1.372	.529	.000	.246	59
Total	8.169	58				Std. Predicted Value	-3.453	2.117	.000	1.000	59
						Std. Residual	-4.042	1.559	.000	.900	59

Source: Questionnaire data processing.

These results suggest that relationships with higher education/scientific research institutions are important factors in determining the performance of agricultural secondary schools, and the multiple linear regression model provides a good fit to the data. The multiple correlation coefficient indicates a strong and positive relationship between student qualities and agricultural secondary school performance (R=0.807). In addition, the coefficient of determination shows that almost 65.0% of the variation in agricultural secondary school performance can be explained by variation in relationships with higher education institutions/scientific research institutions (R<sup>2</sup>=0.650) (Table 13).

The small value of the standard deviation of the estimation error suggests that the models are relatively accurate and that the model estimates are close to the true values (standard error of the estimate = 0.290). Significant F statistic (F change = 8.789) and small p-value suggest that the model is significant (p<0.005) and that the independent variables have a significant influence on the dependent variable (Table 13).

The study aimed to carry out an in-depth investigation to identify the aspects underlying the performance of agricultural secondary schools, from the perspective of agricultural secondary school principals, in order to adapt to the current needs of the labour market and the existing labour shortage in Romania. For this purpose, a survey was carried out using a questionnaire and the data was descriptively analysed. At the same time, to determine in what proportion the dependent variable is explained by the independent ones, multiple linear regression analysis was used.

In recent years, with Romania's accession to European Union, agriculture the has experienced a complex process of modernisation, determined by the possibility of acquiring modern and high-performance technological machinery and equipment, which, on the one hand, has replaced part of the labour force needed on farms and, on the other hand, has led to the need to engage skilled workers to manage this new equipment. Therefore, the results obtained classify material and financial base as a major criterion that could contribute to the good performance of agricultural high schools, the respondents highlighting the existence of a deficient technical and material base and the need to launch national programmes to modernise it, and to adapt to the needs of the agricultural labour market. Access to adequate educational and technological resources is a significant challenge in many agricultural secondary schools, especially in rural and disadvantaged areas. Investments in educational infrastructure and teacher training are essential to ensure quality agricultural education and provide students with the opportunity to acquire the necessary skills in a modern and competitive learning environment [18].

The existing salary level in Romanian education discourages young teachers to enter in this field. Thus, the existing ones need training programs on the new technologies existing in the field of agriculture, and qualification courses for specific topics are needed. According to the results, 68% of the performance of agricultural secondary schools is influenced by factors that contribute to the motivation and participation of teachers.

Most of students in agricultural secondary schools come from rural areas, characterised by a high relative poverty line and a lack of access to various important basic services. This leads to poorly prepared, unmotivated pupils and their admission to an agricultural secondary school is more likely to be a failure. Also, a large number of them migrate to European countries after graduation to work in agriculture, further exacerbating the national labour shortage. A decisive factor in shaping students is their parents, most of whom come from families that are not concerned with education and have a precarious financial situation or various dependencies. Thus, 63% of the factors related to the quality of parents influence the performance of agricultural secondary schools.

While labour shortages have increased, economic agents and farmers do not express their expectations in institutional meetings. However, a solution considered viable both the pre-university and the business environment considers dual education an optimal solution. However, medium-sized and large farms, which feel the effects of the labour shortage most strongly, are more willing to relate to agricultural colleges, and there is a year-on-year improvement in these relationships.

the moment, legislation does At not sufficiently encourage partnerships between vocational schools and economic agents/farmers so that they can take on employees trained on their own activities where they are deficient. However, young people are not tempted to choose and improve a trade in agriculture because of the misperception that such jobs are seen as "dirty" and low paid, without being aware of new trends where these jobs are not dirty at all, and often much better paid than many of the city jobs. Other external factor ais the demographic decline, one characteristic of the Romanian rural environment, caused by the exodus of young people to urban centers or by their migration to other countries following their accession to the EU.

# CONCLUSIONS

The present study investigated the issues underlying the performance of agricultural secondary schools in Romania, from the perspective of the principals of these institutions. The main findings highlight the importance of the material and financial base, the motivation and involvement of teachers, the quality of parents and the collaboration with economic agents and farmers.

The results underline the need to modernise the technical and material base and to launch national programmes to meet the needs of the agricultural labour market. It was also found that the level of pay in education discourages young teachers from entering to this field, where that existing teachers need training and qualification programmes in new agricultural technologies.

According to the study, the majority of students come from rural areas characterised by poverty and lack of access to basic services. This leads to poorly prepared and unmotivated students, and graduating from an agricultural secondary school is perceived as a failure. Many of them also migrate to European countries after graduation, exacerbating Romania's labour shortage.

In conclusion, in order to improve the performance of agricultural secondary schools and address the labour shortage in Romania, it is essential to modernise the technical-material base, train teachers, increase the level of salaries, involve parents and work closely with economic agents and farmers. There is also a need to change the public perception of agricultural professions and promote their advantages among young people.

# Limitations

The study is based on the perceptions of agricultural secondary school principals, which could be considered a possible gender bias in the results, as their opinions could be influenced by personal experiences and local context. A more diverse sample, including teachers, students and business stakeholders, could provide a more complete picture of the underlying the performance issues of agricultural secondary schools. The study also used a questionnaire to collect data, which may limit an in-depth understanding of these complex issues.

# Future research perspectives

Longitudinal studies that monitor the evolution of agricultural secondary school performance and the factors that influence it over time could provide a deeper understanding of the dynamics and causes of these issues. At the same time, future research could specifically examine the influence of external factors, such as government policies, labour market fluctuations and labour migration, on the performance of agricultural secondary schools.

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